APPLICABILITY THRESHOLDS

| State | Monetary Threshold | # of Consumers Threshold | Sell/Share Threshold | Other |
|-------------|-----------------------|---|---|-------|
| California | \$25,000,000 | 100,000 consumers or households 0.26% of state's 39.2 million population | Derives 50% or more of annual revenues from selling or sharing consumers' personal information | - |
| Colorado | N/A | 100,000 consumers 1.72% of state's 5.8 million population | Derives revenue or receives a discount on the price of goods or services from the sale of personal data + processes or controls the personal data of 25,000 or more consumers | - |
| Connecticut | N/A | 100,000 consumers 2.78% of state's 3.6 million population | Derives more than 25% of gross revenue from sale of personal data + control or process personal data of not less than 25,000 consumers | - |
| Delaware | N/A | 35,000 consumers 3.43% of state's 1.02 million population | Derives more than 20% of gross revenue from sale of personal data + control or process personal data of not less than 10,000 consumers | - |
| Indiana | N/A | 100,000 consumers 1.47% of state's 6.8 million population | Derives over 50% of gross revenue from sale of personal data + control or process personal data of at least 25,000 consumers | - |
| lowa | N/A | 100,000 consumers 3.125% of state's 3.2 million population | Derives over 50% of gross revenue from sale of personal data + controls or processes personal data of 25,000 or more consumers | - |
| Kentucky | N/A | 100,000 consumers 2.22% of state's 4.5 million population | Derives over 50% of gross revenue from sale of personal data + control or process personal data of at least 25,000 consumers | - |
| Maryland | N/A | 35,000 consumers 0.56% of state's 6.18 million population | Derives more than 20% of gross revenue from sale of personal data + control or process personal data of not less than 10,000 consumers | - |

| State | Monetary Threshold | # of Consumers Threshold | Sell/Share Threshold | Other |
|------------------|---|--|---|--|
| Montana | N/A | 50,000 consumers 4.45% of state's 1.1 million population | Derives more than 25% of gross revenue from sale of personal data + control or process personal data of not less than 25,000 consumers | - |
| New Hampshire | N/A | 35,000 consumers 2.5% of state's 1.4 million population | Derives more than 25% of gross revenue from sale of personal data + control or process personal data of not less than 10,000 consumers | - |
| New Jersey | N/A | 100,000 consumers 1.07% of state's 9.3 million population | Derives revenue or receives a discount on the price of goods or services from the sale of personal data + processes or controls the personal data of 25,000 or more consumers | - |
| Oregon | N/A | 100,000 consumers 2.35% of state's 4.24 million population | Derives 25% or more of annual gross revenue from sale of personal data + control or process personal data of 25,000 or more consumers | - |
| Tennessee | \$25,000,000 (+ another category) | 175,000 consumers 2.48% of state's 7.05 million population | Derives over 50% of gross revenue from sale of personal data + controls or processes personal data of 25,000 or more consumers | - |
| Texas | N/A | N/A | N/A | Process or engage in the sale of personal data + not be a small business as defined by the US Small Business Administration* |
| Utah | \$25,000,000 (+ another category) | 100,000 consumers 3.03% of state's 3.3 million population | Derives over 50% of gross revenue from sale of personal data + controls or processes personal data of 25,000 or more consumers | - |
| Virginia | N/A | 100,000 consumers 1.16% of state's 8.6 million population | Derives over 50% of gross revenue from sale of personal data + control or process personal data of at least 25,000 consumers | - |

^{*} Small businesses cannot sell sensitive personal data without consumer consent. For further information on the definition of small business see https://advocacy.sba.gov/wp-content/uploads/2023/03/Frequently-Asked-Questions-About-Small-Business-March-2023-508c.pdf; https://www.sba.gov/sizes/sbagov/sizes/sbagov/sizes/sbagov/sizes/sbagov/sizes/sbagov/sizes/sbagov/sizes/sbagov/sizes/sbagov/sizes/solf-actives/sbagov/sizes/solf-active

RIGHTS

| RIGHT | CA | со | СТ | DE | IN | IA | KY | MD | МТ | NH | NJ | OR | TN | тх | UT | VA |
|--|------------|------------|---------------------------------------|------------|----|------------|----|------------|----|----|----------|----|------------|----------|----------|----|
| Know | ~ | ~ | ~ | ~ | ~ | ~ | ~ | ~ | ~ | ~ | V | ~ |) 4 | ~ | ~ | ~ |
| Access | ~ | ~ | ~ | ~ | V | ~ | ~ | ~ | ~ | ~ | ~ | ~ | ~ | ~ | ~ | ~ |
| Obtain list of 3d Parties to Which Personal Data Was Disclosed | × | × | × | ✓ 1 | × | × | × | ✓2 | × | × | × | ~ | × | × | × | × |
| Data Portability | ~ | ~ | ~ | ~ | V | ~ | ~ | ~ | ~ | ~ | ~ | ~ | ~ | ~ | V | ~ |
| Delete | ✓ | ~ | ~ | ~ | ~ | ~ | ~ | ~ | X | ~ | ~ | ~ | ~ | ~ | V | ~ |
| Correct inaccuracies | ~ | ~ | ~ | ~ | V | × | ~ | ~ | ~ | ~ | ~ | ~ | ~ | ~ | × | ~ |
| Not be discriminated against | ~ | ~ | ~ | ~ | ~ | ~ | < | | ~ | ~ | ~ | ~ | ~ | ~ | ✓ | ~ |
| Opt-out of sale | ~ | ~ | ~ | ~ | ~ | ✓ 3 | ~ | ~ | ~ | ~ | ~ | ~ | √ 3 | ~ | V | ~ |
| Opt-out of targeted advertising / sharing | ~ | ~ | ~ | ~ / | V | ?4 | ~ | ~ | ~ | ~ | ~ | ~ | √ 3 | ~ | ~ | ~ |
| Opt-out of certain types of profiling | ~ | ~ | ~ | ~ | ~ | × | ~ | ~ | ~ | ~ | ~ | ~ | √ 3 | ~ | × | ~ |
| Recognize opt out signals | √ 5 | ~ | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ |)~ | × | × | × | √ 6 | ~ | ~ | ~ | ~ | × | ~ | × | × |
| Revoke consent | N/A | √ 5 | ~ | ~ | × | × | × | ~ | ~ | ~ | ~ | ~ | × | × | × | × |

Legend

- Right provided

Right partially provided

- Right not provided
- Unclear if right provided

1 Delaware consumers can obtain a list of categories of third parties

2 Maryland consumers have the right to obtain a list of the categories of third parties to which a controller has disclosed the consumer's personal data or a list of the categories of third parties to which the controller has disclosed any consumer's personal data if the controller does not maintain this information in a format specific to the consumer

3 Contains pseudonymous data carve out

4 Right is not listed in consumer rights provision, but controllers must provide means to opt out

5 Right provided through rulemaking

6 Maryland's states that controller may use a link or recognize opt-out preference signals

OTHER PROVISIONS

| PROVISION | CA | со | СТ | DE | IN | IA | KY | MD | МТ | NH | NJ | OR | TN | тх | UT | VA |
|---|---|--|---|---|-----------------------------|-----------------------------|-----------------------------|---|---|---|---|---|---------------------------------------|--|-----------------------------|-----------------------------|
| Data Protection Assessments | TBD (rulemaking) | Yes | Yes | Yes | Yes | No | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | No | Yes |
| Definition of sale | Monetary or other valuable consideration | Monetary or valuable consideration | Monetary or other valuable consideration | Monetary or other valuable consideration | Monetary consideration | Monetary consideration | Monetary consideration | Monetary or other valuable consideration | Monetary or other valuable consideration | Monetary or other valuable consideration | Monetary or other valuable consideration | Monetary or other valuable consideration | Valuable monetary consideration | Monetary or other valuable consideration | Monetary consideration | Monetary consideration |
| Opt-out Request Can be Verified | No | Yes | No | No | Yes | Yes | Yes | No | No | No | No | No | Yes | Yes | Yes | Yes |
| Treatment of Sensitive Data | Right to Limit Use | Opt-in | Opt-in | Opt-in | Opt-in | Notice and opt-out | Opt-in | Strictly necessary ¹ | Opt-in | Opt-in | Opt-in | Opt-in | Opt-in | Opt-in | Notice and opt-out | Opt-in |
| GLBA exemption | Data level | Entity and data level | Entity and data level | Entity and data level | Entity and data level | Entity and data level | Entity and data level | Entity and data level | Entity and data level | Entity and data level | Entity and data level | Data and state entity ² | Entity and data level | Entity and data level | Entity and data level | Entity and data level |
| Applies to nonprofits | No | Yes | No | Yes | No | No | No | Yes | No | No | Yes | Yes | No | No | No | No |
| Additional Children's Rights | Opt-in for selling or sharing of PI of children ages 13- 15 | No | Opt-in for targeted advertising or sale of PI of children ages 13-15 | Opt-in for targeted advertising or sale of PI of children ages 13-17 | No | No | No | Prohibits sale or targeted advertising of PI of children under 18 | Opt-in for targeted advertising or sale of PI of children ages 13-15 | Opt-in for targeted advertising or sale of PI of children ages 13-15 | Opt-in for targeted advertising, sale of PI, and profiling of children ages 13-16 | Opt-in for targeted advertising, sale of PI, and profiling of children ages 13-15 | No | No | No | No |
| Data Processing Agreements | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Privacy Policy | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes ³ | Yes | Yes |
| Duty of Purpose Specification | No | Yes | No | No | No | No | No | No | No | No | Yes | Yes | No | No | No | No |
| Implement Reasonable Data Security Measures | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Duty to Avoid Secondary Use | Yes | Yes | Yes | Yes | Yes | No | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | No | Yes |
| Data Minimization | Yes | Yes | Yes | Yes | Yes | No | Yes | Yes ⁴ | Yes | Yes | Yes | Yes | Yes | Yes | No | Yes |
| Enforcement | Attorney General / Agency (limited PRA for data breaches) | Attorney General + district attorneys | Attorney General | Attorney General | Attorney General | Attorney General | Attorney General | Attorney General | Attorney General | Attorney General | Attorney General | Attorney General | Attorney General | Attorney General | Attorney General | Attorney General |

OTHER PROVISIONS

| PROVISION | CA | со | СТ | DE | IN | IA | KY | MD | МТ | NH | NJ | OR | TN | TX | UT | VA |
|----------------|-----------------|--------------------------------------|--|---------------------------------------|---------------------------------|---------------------------------|---------------------------------|--------------------------------------|--------------------------------------|--|--|---|--|---------------------------------|---------------------------------|---------------------------------|
| Right to Cure | Expired | 60 days (sunsets Jan. 1, 2025) | 60 days (sunsets Dec. 31, 2024) | 60 days (sunsets Dec. 31, 2025) | 30 days (does not sunset) | 90 days (does not sunset) | 30 days (does not sunset) | 60 days (sunsets Apr. 1, 2027) | 60 days (sunsets Apr. 1, 2026) | 60 days (sunsets Dec. 31, 2025) | 30 days (sunsets 18 months after effective date) | 30 days (sunsets Jan. 1, 2026) | 60 days (does not sunset) + NIST safe harbor | 30 days (does not sunset) | 30 days (does not sunset) | 30 days (does not sunset) |
| Rulemaking | Yes | Yes | No | No | No | No | No | Unclear⁵ | No | Partial ⁶ | Yes | No | No | No | No | No |
| Effective Date | Jan. 1, 2023 | July 1, 2023 | July 1, 2023 | Jan. 1, 2025 | Jan. 1, 2026 | Jan. 1, 2025 | Jan. 1, 2026 | Oct. 1, 2025 | Oct. 1, 2024 | Jan. 1, 2025 | Jan. 15, 2025 | July 1, 2024 (non- profits July 1, 2025) | July 1, 2025 | July 1, 2024 | Dec. 31, 2023 | Jan. 1, 2023 |

¹ Maryland states: "A controller may not . . . Except where the collection or processing is strictly necessary to provide or maintain a specific product or service requested by the consumer to whom the personal data pertains, collect, process or share sensitive data concerning a consumer."

6 New Hampshire requires the Secretary of State to (1) establish secure and reliable means for consumers to exercise their consumer rights and (2) provide standards for privacy notices.

² Oregon provides an exemption for information collected, processed, sold or disclosed under and in accordance with the GLBA; a financial institution as defined in ORS 706.008, or a financial institution's affiliate or subsidiary that is only and directly engaged in financial activities, as described in 12 U.S.C. 1843(k); and information that originates from, or is intermingled so as to be indistinguishable from, GLBA information and that a licensee, as defined in ORS 725.010, collects, processes, uses or maintains in the same manner as is required by the GLBA.

³ Texas requires controllers that sell sensitive data to state in their privacy policy "We may sell your sensitive personal data." Controllers that sell biometric data must state in their privacy policy "We may sell your biometric personal data."

⁴ In addition to limiting the collection of sensitive data, Maryland states that a controller shall "limit the collection of personal data to what is reasonably necessary and proportionate to provide or maintain a specific product or service requested by the consumer to whom the data pertains." This is more restrictive than other state laws.

⁵ MODPA does not itself authorize rulemaking. However, Maryland Code § 13-205 allows the Division of Consumer Protection to engage in permissive rulemaking "to effectuation the purposes of this subtitle, including rules, regulations, or standards which further define specific unfair or deceptive trade practices."